



*The Painless Way to a Paperless Office*

FOR IMMEDIATE RELEASE

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## **Digiscribe Saves Approved Storage \$25,000 Annually with Document Management**

*New Capability Helps Approved Win New Customers When Up Against Larger Competitors*

**Elmsford, New York** – September 28, 2012 – [Digiscribe International](#), provider of [document scanning services](#), document management solutions and workflow automation software throughout the New York Metro area today announces that they now save Approved Storage & Waste Hauling approximately \$25,000 per year by scanning shipping manifests and making them available in a cloud document management system. This capability allows Approved to win new customers when competing against much larger Fortune 500 firms.

Federal mandates require that doctors, dentists and medical facilities dispose of their hazardous and medical waste properly—and keep waste manifests for up to three years to prove it. Problems for Approved customers arose when government inspectors would show up unannounced to perform an audit of manifests that most organizations did not have immediately available. To provide the high level of customer service they're known for, the Approved Storage staff would drop everything, rifle through boxes containing copies of their customer's waste manifests, and fax over or email three year's worth of customer manifests. Failure to produce these manifests while the auditor was on-site could result in a substantial first-time fine.

### *Solution*

After tackling an initial backlog of 30,000 documents, Digiscribe now scans about 3,000 carbon copies of all Approved Storage customer manifests every month. Digiscribe's data entry team then keys in the account number and tracking number for quick search and retrieval. Images of every document are uploaded to the Digiscribe cloud document management system hosted on a [cloud document management system](#). According to [Mitch Taube](#), Digiscribe President, "Our system helps prevent Approved customers from being fined and saves Approved Storage up to \$25,000 per year in labor."

### *Competitive Advantage*

While the system does save a lot of money and a big headache for their customers, perhaps the biggest benefit of working with Digiscribe is that it gives Approved Storage the tools and technology to compete with much larger, Fortune 500 businesses for new customers.

Approved owner, Charles Dippolito, Jr., summed it up this way: "Offering online access to manifests allows us to offer the same services as much larger companies and still be able to charge 30% less. It really helps us get in with hospitals and other large facilities—they love that we can streamline and automate the way they access their manifests and provide that access 24x7. We could have never done this 15 years ago when there were no affordable cloud-based document management solutions."

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### **About Approved Storage & Waste Hauling**

Founded in 1996 and family owned, Approved Storage & Waste Hauling is a fully licensed and insured medical waste removal firm providing service to over 7,500 medical and dental facilities in New York, New Jersey,

Connecticut, Rhode Island, Massachusetts, New Hampshire, and Vermont. Whether it's a major medical center or a neighborhood practice, Approved Storage provides custom tailored programs to fit all medical waste removal requirements. With their facility in Westchester County, Approved Storage is the only company with a medical waste transfer station and disposal facility within four hours of New York City. For more information, visit [www.approvedmedwaste.com](http://www.approvedmedwaste.com).

### **About Digiscribe**

Digiscribe implements cost-effective document scanning and document management services that help businesses of all sizes, non-profit organizations and medical offices operate more efficiently, reduce costs and go green. Digiscribe's services include; document scanning, e-forms, online document management services, outsourced mailroom services, workflow automation, full-text OCR, e-mail management, business process outsourcing, document imaging software and box & media storage. Digiscribe is a WCA APEX Award recipient, a third year recipient of Digitech Systems' Document Management Software Circle of Excellence and one of the largest resellers of ImageSilo and PaperVision Enterprise electronic content management software in the NY metro area. For more information, visit [www.digiscribe.info](http://www.digiscribe.info).

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